# SanDisk Corporation Preliminary Condensed Consolidated Statements of Operations (in thousands, except per share amounts, unaudited)

	Three months ended					Twelve months ended				
		uary 3, 2016	Dece	ember 28, 2014	Jan	uary 3, 2016	Dece	ember 28, 2014		
Revenue	\$	1,543,150	\$	1,735,254	\$	5,564,872	\$	6,627,701		
Cost of revenue		889,472		962,445		3,196,583		3,458,954		
Amortization of acquisition-related intangible assets		28,820		33,039		111,220		100,899		
Total cost of revenue		918,292		995,484		3,307,803		3,559,853		
Gross profit		624,858		739,770		2,257,069		3,067,848		
Operating expenses:										
Research and development		230,463		226,142		883,242		852,310		
Sales and marketing		92,851		111,526		387,394		383,288		
General and administrative		40,549		52,104		174,142		214,902		
Amortization of acquisition-related intangible assets		12,731		13,681		53,349		26,423		
Impairment of acquisition-related intangible assets		_		_		61,000		_		
Restructuring and other		2,090		8,007		53,252		32,991		
Western Digital acquisition-related expenses		28,065				28,065				
Total operating expenses		406,749		411,460		1,640,444		1,509,914		
Operating income		218,109		328,310		616,625		1,557,934		
Other income (expense), net		(27,462)		(24,815)		(87,001)		(68,904)		
Income before income taxes		190,647		303,495		529,624		1,489,030		
Provision for income taxes		55,178		101,604		141,146		481,584		
Net income	\$	135,469	\$	201,891	\$	388,478	\$	1,007,446		
Net income per share:										
Basic	\$	0.67	\$	0.93	\$	1.89	\$	4.52		
Diluted	\$	0.65	\$	0.86	\$	1.82	\$	4.23		
Shares used in computing net income per share:										
Basic		200,845		217,264		205,443		222,714		
Diluted		209,101		234,794		212,900		238,209		

#### SanDisk Corporation

### Reconciliation of Preliminary GAAP to Non-GAAP Operating Results <sup>(1)</sup> (in thousands, except per share data, unaudited)

`	Three mon		. 41	,		T	nthe andod		
	Janı	Three months January 3, 2016		nber 28, 2014	Jan	Twelve mo uary 3, 2016	December 28, 2014		
SUMMARY RECONCILIATION OF NET INCOME:									
	_		_						
GAAP NET INCOME	\$	135,469	\$	201,891	\$	388,478	\$	1,007,446	
Share-based compensation (a)		45,208		40,639		172,396		155,313	
Amortization of acquisition-related intangible assets (b)		41,551		46,720		164,569		127,322	
Inventory step-up expense (c)		_		2,931		<u> </u>		7,834	
Impairment of acquisition-related intangible assets (d) Western Digital acquisition-related expenses (e)		28,985		_		61,000 28,985		_	
Convertible debt interest (f)		25,207		22,152		92,648		85,734	
Income tax adjustments (g)		(19,501)		(20,388)		(157,954)		(95,474)	
NON-GAAP NET INCOME	\$	256,919	\$	293,945	\$	750,122	\$	1,288,175	
GAAP COST OF REVENUE	\$	918,292	\$	995,484	\$	3,307,803	\$	3,559,853	
Share-based compensation (a)	•	(4,743)	•	(4,601)	•	(19,306)	•	(14,719)	
Amortization of acquisition-related intangible assets (b)		(28,820)		(33,039)		(111,220)		(100,899)	
Inventory step-up expense (c)		· · · — ′		(2,931)		· -		(7,834)	
NON-GAAP COST OF REVENUE	\$	884,729	\$	954,913	\$	3,177,277	\$	3,436,401	
GAAP GROSS PROFIT	\$	624,858	\$	739,770	\$	2,257,069	\$	3,067,848	
Share-based compensation (a)		4,743		4,601		19,306		14,719	
Amortization of acquisition-related intangible assets (b)		28,820		33,039		111,220		100,899	
Inventory step-up expense (c)				2,931				7,834	
NON-GAAP GROSS PROFIT	\$	658,421	\$	780,341	\$	2,387,595	\$	3,191,300	
GAAP RESEARCH AND DEVELOPMENT EXPENSES	\$	230,463	\$	226,142	\$	883,242	\$	852,310	
Share-based compensation (a)		(23,674)		(20,198)		(87,626)		(74,842)	
NON-GAAP RESEARCH AND DEVELOPMENT EXPENSES	\$	206,789	\$	205,944	\$	795,616	\$	777,468	
GAAP SALES AND MARKETING EXPENSES	\$	92,851	\$	111,526	\$	387,394	\$	383,288	
Share-based compensation (a)  NON-GAAP SALES AND MARKETING EXPENSES	\$	(9,416) 83,435	\$	(8,953) 102,573	\$	(37,600) 349,794	\$	(36,214) 347,074	
OAAD OENEDAL AND ADMINISTRATIVE EVENING	•	10.510		50.404	_	171.110		044.000	
GAAP GENERAL AND ADMINISTRATIVE EXPENSES	\$	40,549	\$	52,104	\$	174,142	\$	214,902	
Share-based compensation (a)  NON-GAAP GENERAL AND ADMINISTRATIVE EXPENSES	\$	(7,375) 33,174	\$	(6,887) 45,217	\$	(27,864) 146,278	\$	(29,538) 185,364	
GAAP TOTAL OPERATING EXPENSES	\$	406,749	\$	411,460	\$	1,640,444	\$	1,509,914	
Share-based compensation (a)	Ф	(40,465)	Ф	(36,038)	Ф	(153,090)	Ф	(140,594)	
Amortization of acquisition-related intangible assets (b)		(12,731)		(13,681)		(53,349)		(26,423)	
Impairment of acquisition-related intangible assets (d)		(12,751)		(13,001)		(61,000)		(20,423)	
Western Digital acquisition-related expenses (e)		(28,065)		_		(28,065)		_	
NON-GAAP TOTAL OPERATING EXPENSES	\$	325,488	\$	361,741	\$	1,344,940	\$	1,342,897	
CAAR OREDATING INCOME	r.	248 400	•	220 240	•	646 625	æ	4 557 004	
GAAP OPERATING INCOME	\$	218,109	\$	328,310	\$	616,625	\$	1,557,934	
Cost of revenue adjustments (a) (b) (c)		33,563		40,571 49.719		130,526		123,452	
Operating expense adjustments (a) (b) (d) (e)  NON-GAAP OPERATING INCOME	\$	81,261 332,933	\$	418,600	\$	295,504 1,042,655	\$	167,017 1,848,403	
NON-GAAF OF ERATING INCOME	Ψ	332,933	Ψ	410,000	Ψ	1,042,033	Ψ	1,040,403	
GAAP OTHER INCOME (EXPENSE), NET Western Digital acquisition-related expenses (e)	\$	(27,462) 920	\$	(24,815)	\$	(87,001) 920	\$	(68,904)	
Convertible debt interest (f)		25,207		22,152		92,648		85,734	
NON-GAAP OTHER INCOME (EXPENSE), NET	\$	(1,335)	\$	(2,663)	\$	6,567	\$	16,830	
GAAP NET INCOME	\$	135,469	\$	201,891	\$	388,478	\$	1,007,446	
Cost of revenue adjustments (a) (b) (c)	Ψ	33,563	Ψ	40,571	Ψ	130,526	Ψ	123,452	
Operating expense adjustments (a) (b) (d) (e)		81,261		49,719		295,504		167,017	
Other income (expense) adjustments (e) (f)		26,127		22,152		93,568		85,734	
Income tax adjustments (g)		(19,501)		(20,388)		(157,954)		(95,474)	
NON-GAAP NET INCOME	\$	256,919	\$	293,945	\$	750,122	\$	1,288,175	
Diluted net income per share:									
GAAP	\$	0.65	\$	0.86	\$	1.82	\$	4.23	
Non-GAAP	\$	1.26	\$	1.30	\$	3.61	\$	5.60	
Shares used in computing diluted net income per share:									
GAAP		209,101		234,794		212,900		238,209	
Non-GAAP (h)		203,228		225,482		207,653		230,194	

### SanDisk Corporation Reconciliation of Preliminary GAAP to Non-GAAP Operating Results <sup>(1)</sup> (in thousands, unaudited)

	Three mon	ths ended	Twelve months ended			
	January 3, 2016	December 28, 2014	January 3, 2016	December 28, 2014		
SUMMARY RECONCILIATION OF DILUTED SHARES:						
GAAP	209,101	234,794	212,900	238,209		
Adjustments for share-based compensation	(10)	260	53	246		
Offsetting shares from call options	(5,863)	(9,572)	(5,300)	(8,261)		
Non-GAAP (h)	203,228	225,482	207,653	230,194		

- (1) To supplement our condensed consolidated financial statements presented in accordance with generally accepted accounting principles (GAAP), we use non-GAAP measures of operating results, net income and net income per share, which are adjusted from results based on GAAP to exclude certain expenses, gains and losses. These non-GAAP financial measures are provided to enhance the user's overall understanding of our current financial performance and our prospects for the future. Specifically, we believe the non-GAAP results provide useful information to both management and investors as these non-GAAP results exclude certain expenses, gains and losses that we believe are not indicative of our core operating results and because they are consistent with the financial models and estimates published by many analysts who follow us. For example, because the non-GAAP results exclude the expenses we recorded for share-based compensation, amortization of acquisition-related intangible assets related to acquisitions of Pliant Technology, Inc. in May 2011, FlashSoft Corporation in February 2012, Schooner Information Technology, Inc. in June 2012, SMART Storage Systems in August 2013 and Fusion-io, Inc. in July 2014, inventory step-up expense, impairment of acquisition-related in-process research and development intangible assets, Western Digital Corporation acquisitionrelated expenses, gains and losses related to the shortened duration or liquidation prior to their effective maturity of marketable securities due to the pending acquisition of SanDisk by Western Digital, non-cash economic interest expense associated with the convertible senior notes, non-cash change in fair value of the liability component of the convertible senior notes due to the conversion of a portion of the 1.5% Convertible Senior Notes due 2017 and related tax adjustments, we believe the inclusion of non-GAAP financial measures provides consistency in our financial reporting. In addition, our non-GAAP diluted shares are adjusted for the impact of expensing share-based compensation and include the impact of the call options which, when exercised, will offset the issuance of dilutive shares from the convertible senior notes, while our GAAP diluted shares exclude the anti-dilutive impact of these call options. These non-GAAP results are some of the primary indicators management uses for assessing our performance, allocating resources, and planning and forecasting future periods. Further, management uses non-GAAP information that excludes certain charges, such as share-based compensation, amortization of acquisition-related intangible assets, inventory step-up expense, impairment of acquisition-related in-process research and development intangible assets, Western Digital acquisition-related expenses, gains and losses related to the shortened duration or liquidation prior to their effective maturity of marketable securities due to the pending acquisition of SanDisk by Western Digital, non-cash economic interest expense associated with the convertible senior notes, non-cash change in fair value of the liability component of the convertible senior notes due to the conversion of a portion of the 1.5% Convertible Senior Notes due 2017 and related tax adjustments, as these non-GAAP charges do not reflect the cash operating results of the business or the ongoing results. These measures should be considered in addition to results prepared in accordance with GAAP, but should not be considered a substitute for, or superior to, GAAP results. These non-GAAP measures may be different than the non-GAAP measures used by other companies.
- (a) Share-based compensation expense.
- (b) Amortization of acquisition-related intangible assets, primarily developed technology, customer relationships, and trademarks and trade names related to the acquisitions of Pliant Technology, Inc., FlashSoft Corporation, Schooner Information Technology, Inc., SMART Storage Systems and Fusion-io, Inc.
- (c) Inventory step-up expense related to the acquisition of Fusion-io, Inc.
- (d) Impairment of acquisition-related in-process research and development intangible assets related to the acquisition of Fusion-io, Inc.
- (e) Incremental expense related to the pending acquisition of SanDisk by Western Digital, primarily for transaction, legal, employee-related and other costs, and gains and losses related to the shortened duration and expected liquidation prior to their effective maturity date of marketable securities.
- (f) Incremental interest expense related to the non-cash economic interest expense associated with the convertible senior notes and the non-cash change in fair value of the liability component of the convertible senior notes due to the conversion of a portion of the 1.5% Convertible Senior Notes due 2017.
- (g) Income taxes associated with certain non-GAAP to GAAP adjustments and the effects of one-time income tax adjustments recorded in a specific quarter for GAAP purposes are reflected on a forecast basis in the non-GAAP tax rate but not in the forecasted GAAP tax rate, and there are no differences for the effects of one-time income tax adjustments on an annual basis for both the non-GAAP and GAAP tax rate.
- (h) Non-GAAP diluted shares are adjusted for the impact of expensing share-based compensation and include the impact of offsetting shares from the call options related to the convertible senior notes.

## SanDisk Corporation Preliminary Condensed Consolidated Balance Sheets (in thousands, unaudited)

	Jan	uary 3, 2016	December 28, 2014		
ASSETS					
Current assets:					
Cash and cash equivalents	\$	1,478,948	\$	809,003	
Short-term marketable securities		2,527,245		1,455,509	
Accounts receivable, net		618,191		842,476	
Inventory		809,395		698,011	
Deferred taxes (1)		_		180,134	
Other current assets (2)		226,007		210,065	
Total current assets		5,659,786		4,195,198	
Long-term marketable securities		117,142		2,758,475	
Property and equipment, net		817,130		724,357	
Notes receivable and investments in Flash Ventures		1,009,989		962,817	
Deferred taxes (1)		325,033		161,827	
Goodwill		831,328		831,328	
Intangible assets, net		296,726		542,351	
Other non-current assets (2)		173,627		97,472	
Total assets	\$	9,230,761	\$	10,273,825	
Accounts payable trade Accounts payable to related parties Convertible short-term debt (2)(3)	\$	323,280 177,510 913,178	\$	404,237 136,051 864,718	
Other current accrued liabilities (1)		353,940		506,293	
Deferred income on shipments to distributors and retailers and deferred revenue		235,572		274,657	
Total current liabilities		2,003,480		2,185,956	
Convertible long-term debt (2)		1,237,776		1,188,491	
Non-current liabilities (1)		170,093		245,554	
Total liabilities		3,411,349		3,620,001	
Convertible short-term debt conversion obligation (3)		80,488		127,143	
Stockholders' equity:					
Common stock		5,203,926		5,236,982	
Retained earnings		733,937		1,499,149	
Accumulated other comprehensive loss		(198,939)		(208,072)	
Total stockholders' equity		5,738,924		6,528,059	
Non-controlling interests				(1,378)	
Total equity	<del></del>	5,738,924		6,526,681	
Total liabilities, convertible short-term debt conversion obligation and equity	\$	9,230,761	\$	10,273,825	

<sup>(1)</sup> Reflects the prospective adoption of a new FASB accounting standard requiring the classification of all deferred tax assets and liabilities as non-current. Only the January 3, 2016 balances are required to be, and have been, adjusted.

<sup>(2)</sup> Reflects the retrospective adoption of a new FASB accounting standard requiring the presentation of debt issuance costs as a direct deduction from the carrying amount of the related debt liability. The January 3, 2016 and December 28, 2014 balances have been adjusted.

<sup>(3)</sup> The 1.5% Convertible Senior Notes due 2017 are convertible through March 31, 2016 as a result of the Company's common stock price exceeding the trigger price for the specified period of time during the prior calendar quarter, as set forth in the indenture. Accordingly, the carrying value of the notes is reported as short-term debt as of January 3, 2016 and will remain so while the notes are convertible. The Convertible short-term debt conversion obligation represents the difference between the carrying value of the convertible debt and the principal amount due in cash upon conversion.

# SanDisk Corporation Preliminary Condensed Consolidated Statements of Cash Flows (in thousands, unaudited)

	Three mon	ths ended	Twelve months ended				
	January 3, 2016	December 28, 2014	January 3, 2016	December 28, 2014			
Cash flows from operating activities:		<u> </u>					
Net income	\$ 135,469	\$ 201,891	\$ 388,478	\$ 1,007,446			
Adjustments to reconcile net income to net cash provided by operating activities:							
Deferred taxes	26,209	(14,699)	(4,891)	(7,915)			
Depreciation	68,979	66,620	280,170	254,271			
Amortization	86.392	93,244	340.925	324.231			
Provision for doubtful accounts	(504)	180	709	857			
Share-based compensation expense	45,208	40.639	172,396	155.313			
Excess tax benefit from share-based plans	(1,063)	(6,143)	(12,232)	(44,919)			
Impairment and other	3,480	6,270	67,599	6,790			
Other non-operating	(462)	293	(9,620)	636			
Changes in operating assets and liabilities:	()		(5,525)				
Accounts receivable, net	122,950	27.391	224.915	(118,606)			
Inventory	(23,489)	83,886	(110,250)	136,442			
Other assets	(60,618)	27,357	(70,636)	37,738			
Accounts payable trade	(26,808)	(24,738)	(47,690)	37,380			
Accounts payable to related parties	34,209	1,234	41,459	(10,913)			
Other liabilities	24,027	(15,612)	(214,652)	(80,303)			
Total adjustments	298,510	285,922	658,202	691,002			
Net cash provided by operating activities	433,979	487,813	1,046,680	1,698,448			
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Cash flows from investing activities:							
Purchases of short and long-term marketable securities	(1,194,583)	(730,244)	(3,073,012)	(4,106,494)			
Proceeds from sales of short and long-term marketable securities	1,547,835	493,294	4,105,992	4,114,712			
Proceeds from maturities of short and long-term marketable securities	150,317	208,992	456,653	772,882			
Acquisition of property and equipment, net	(131,385)	(67,145)	(413,828)	(232,786)			
Investment in Flash Ventures	_	<del>-</del>	_	(24,296)			
Notes receivable issuances to Flash Ventures	(95,008)	(49,789)	(323,382)	(181,481)			
Notes receivable proceeds from Flash Ventures	68,110	104,654	285,070	231,409			
Purchased technology and other assets	(3,232)	(20,248)	(8,959)	(24,837)			
Acquisitions, net of cash acquired	_	<del>-</del>	_	(1,063,798)			
Other			(866)				
Net cash provided by (used in) investing activities	342,054	(60,486)	1,027,668	(514,689)			
Cash flows from financing activities:							
Repayment of debt financing	_	(3,212)	(73)	(3,212)			
Proceeds from employee stock programs	7.355	22,442	68,514	181,486			
Excess tax benefit from share-based plans	1,063	6.143	12,232	44,919			
Dividends paid	(212)	(65,122)	(188,911)	(234,565)			
Repurchase of common stock	(2.2)	(500,551)	(1,250,263)	(1,300,212)			
Taxes paid related to net share settlement of equity awards	(2,520)	(2,855)	(44,695)	(41,264)			
Net cash provided by (used in) financing activities	5,686	(543,155)	(1,403,196)	(1,352,848)			
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Effect of changes in foreign currency exchange rates on cash	(844)	(6,004)	(1,207)	(8,154)			
Net increase (decrease) in cash and cash equivalents	780,875	(121,832)	669,945	(177,243)			
Cash and cash equivalents at beginning of period	698,073	930,835	809,003	986,246			
Cash and cash equivalents at end of period	\$ 1,478,948	\$ 809,003	\$ 1,478,948	\$ 809,003			

#### SanDisk Corporation Preliminary Quarterly Metrics

(unaudited)

### Revenue Mix by Category (1)

% of revenue

Percentages may not add to 100% due to rounding

	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	FY'14	FY'15
Removable <sup>(2)</sup>	40%	40%	38%	33%	38%	44%	37%	41%	38%	40%
Embedded <sup>(3)</sup>	20%	19%	24%	26%	25%	20%	27%	22%	23%	24%
Enterprise Solutions (4)	6%	8%	10%	15%	14%	14%	11%	13%	10%	13%
Client SSD Solutions <sup>(5)</sup>	22%	21%	17%	16%	13%	10%	10%	12%	19%	11%
Other <sup>(6)</sup>	11%	12%	11%	10%	10%	11%	15%	12%	11%	12%
Total Revenue	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

<sup>(1)</sup> Revenue is estimated based on analysis of the information the company collects in its sales reporting processes.

<sup>(6)</sup> Other includes wafers, components, accessories, and license and royalties.

Revenue	Mix	by	Channel	(1)	
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% of revenue										
	<u>Q1'14</u>	Q2'14	Q3'14	Q4'14	<u>Q1'15</u>	<u>Q2'15</u>	Q3'15	<u>Q4'15</u>	<u>FY'14</u>	<u>FY'15</u>
Commercial <sup>(2)</sup>	65%	67%	68%	69%	65%	61%	67%	61%	67%	64%
Retail	35%	33%	32%	31%	35%	39%	33%	39%	33%	36%
Total Revenue	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

<sup>(1)</sup> Revenue is estimated based on analysis of the information the company collects in its sales reporting processes.

<sup>(2)</sup> Removable includes products such as cards, USB flash drives and audio/video players.

<sup>(3)</sup> Embedded includes products that attach to a host system board.

<sup>(4)</sup> Enterprise Solutions includes SSDs, system solutions and software used in data center applications.

<sup>(5)</sup> Client SSD Solutions includes SSDs used in client devices and associated software.

<sup>(2)</sup> Commercial includes revenue from OEMs, system integrators, value-added resellers, direct sales, and license and royalties.

## SanDisk Corporation Preliminary Quarterly and Annual Metrics

(unaudited)

	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	FY'14	FY'15
Q/Q Change in Gigabytes Sold	-10%	+31%	+9%	+4%	-15%	-1%	+49%	+23%		
Y/Y Change in Gigabytes Sold	+20%	+51%	+43%	+32%	+24%	-6%	+30%	+53%	+36%	+26%
Q/Q Change in ASP/Gigabyte	-3%	-16%	-3%	-4%	-10%	-6%	-22%	-10%		
Y/Y Change in ASP/Gigabyte	-7%	-26%	-26%	-24%	-29%	-21%	-37%	-41%	-22%	-34%
Q/Q Change in Cost/Gigabyte <sup>(1)</sup>	-3%	-12%	-3%	+3%	-6%	-4%	-24%	-12%		
Y/Y Change in Cost/Gigabyte <sup>(1)</sup>	-23%	-28%	-23%	-15%	-17%	-10%	-29%	-40%	-22%	-27%
Average Gigabyte/Unit Capacity	13.9	14.1	16.5	22.3	20.8	19.2	23.5	23.9	16.4	22.2
As of end of period:										
Factory Headcount <sup>(2)(3)</sup>	1,366	2,874	3,276	3,284	3,149	3,149	3,322	3,456	3,284	3,456
Non-Factory Headcount <sup>(4)</sup>	<u>4,490</u>	<u>4,664</u>	<u>5,461</u>	<u>5,412</u>	<u>5,490</u>	<u>5,371</u>	<u>5,292</u>	<u>5,334</u>	<u>5,412</u>	<u>5,334</u>
Total Headcount	5,856	7,538	8,737	8,696	8,639	8,520	8,614	8,790	8,696	8,790

<sup>(1)</sup> Cost per gigabyte and cost reduction are non-GAAP and are computed from non-GAAP cost of revenue.

<sup>(2)</sup> Reflects SanDisk China and Malaysia factory employees, excluding temporary and contract workers.

<sup>&</sup>lt;sup>(3)</sup> During 2014, 1,505 employees were converted from contractor to employee status in SanDisk's assembly and test facility in China.

<sup>(4)</sup> Reflects SanDisk non-factory employees, excluding temporary and contract workers.